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CORPORATE PROFILE

Making a real difference in the lives of others



MBS ENTERPRISES, established in 2012, is a General Commodity Trading, and Missionary Relief and Consulting Company; headquartered in San Rafael, Bulacan, Philippines. It is registered, and accredited by the Department of Trade and Industry (<u>DTI</u>) and the Bureau of Internal Revenue (<u>BIR</u>), Philippines, with local and international offices in Manila, Philippines and Washington, D.C. USA.

MBS Enterprises is fully committed to providing prompt and cordial commercial trading and shipping services to our customers. We have developed credible and amiable trading business relations with our partners and customers, with full cooperation and support around the globe. You may visit our website at www.MalBruSent.com for details on our import commodity trading and other consultation services.

Fully vested in the compliance with the

policies and regulations of the respective government agencies related to its line of business, MBS Enterprises is committed to providing efficient prompt, reliable and import commodity trading, missionary services for refugee and disaster relief projects and other trading consultation to our customers. We have developed credible and amicable trading relations with overseas and domestic commodity suppliers and customers.

We provide consultation and support with domestic and international ports and customs agencies for compliance with import and export trading regulations.

The former Imperial Trading Company, now MBS Enterprises, traded locally in commodities such as sugar, rice, palm oil, cement, and pharmaceutical products since 2007, and have gained good reputation and respect for excellence in enterprising. This is our benchmark.









# **OUR MISSION**

To provide the most diligent, reliable, straightforward, expedient, and clean-handed commodity trading services to the Filipino people, as the leading and trustworthy company import/export in the industry, with strict compliance with the policies and regulations of the respective government agencies, such as the National Food Authority (NFA) and Sugar Regulatory Authority (SRA) in conducting business.

### **OUR VISION**

We reckon a genuine commodity market and retail trading that has a truly human conscience with the sense of social responsibility in promoting affordable market and retail commodity costs for both industrial customers and retail buyers, so that low income and poor families can afford to buy commodities at low retail prices to feed their children.

Putting the face of humanity back into business

Today's commodity traders tend to see trading only in terms of making money through excessive markups and overpricing of their commodities, thereby, removing the human face of trading, and focusing more on enriching themselves. We, at MBS Enterprises, endeavour to educate our buyers and wholesale traders on the universal need for a service-oriented trading and balanced trade profiteering. A balanced trading is a caring service to humanity that helps to feed the poor and tames the greed for exorbitant profit-making scheme through non-caring mark-ups and overpricing.

It is our vision to forge a formidable and partnership with various import and local commodity, wholesalers and retailers alike, coaching them in becoming more conscientious and contributing to the total wellbeing of our society, by:

- proper compliance with respective government rules and regulations so as not to flood the local market with imported commodities, and,
- eliminating excessive price markups and making their commodities more affordable to all, so that poor families can also afford to buy and feed their children.









## OUR ETHICS & TRADING SERVICE POLICIES

While we recognize the role of agents in matching up sellers with buyers, it has become extremely burdensome to accommodate the demands and meddling of agents and brokers in the trading process. Therefore, as a policy:

- We only engage agents who are willing to apply themselves according to our trading practices, policies, and procedures.
- 2. Agents who work with us must deal honestly with us and our prospective buyer-clients.
- 3. Agents must be willing to embrace our ethical business practices and fair commissioning policies.
- 4. We do not engage brokers, agents, or representatives who interfere with communication between prospective buyers and our company.
- 5. We do not entertain price mark-ups in order for brokers, agents and representatives to harvest hefty and unrealistic commissions.



- We do not entertain dishonest representation or falsification of facts and documents in order to lure buyers to engage with us
- 7. We do not tolerate double-dealing brokers, agents, or representatives who deceitfully represent both seller and buyer in order to maximize their commission by squeezing both sides.
- 8. We do not engage with buyers who intend to over-price the commodity for high-end profiteering.
- 9. We do not deal with buyer-clients who intend to launder their finances through commodity imports.
- 10. We do not condone any form of brokerage that puts the prospective buyer at a disadvantage.







#### **EXECUTIVE OFFICERS**



Ms. Margaret Babette Conde General Manager

Ms. Conde is a founding officer, and the General Manager of MBS Enterprises. She holds a Bachelor of Science degree in Psychology, and serves the Judiciary Branch of the Supreme Court of the Philippines as an Expert Court Interpreter.

Dr. Emmanuel T. Sogah Chief Operating Officer

Dr. Sogah is Chief Operating Officer of MBS Enterprises. He holds doctorate in Theology and in Education. A passionate scholar of the University of Oxford, UK, he has served on educational, administrative, pastoral, and disaster relief missions around the world. He is a missionary by vocation.



MR. ANTHONY DE PASTINA, ESQ. Corporate Legal Counsel

Mr. De Pastina is the Corporate Legal Counsel for MBS Enterprises. He holds a JCD in Business Law and International Relation. He has served as Deputy State Attorney for the State of Maryland in the US, and runs an international law firm in Italy.

#### **Business Hours:**

Monday - Friday: 9:00 am to 7:00 pm Saturdays: 10:00 am to 1:00 pm Weekday Holidays: 10:00 am - 1:00 pm



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